



Connecting the Universe...  
One System at a Time

## Andromeda Technology Solutions Video Conferencing Overview

### Our Video Conferencing Solution Benefits:

#### You Choose

- Mac and PC friendly
- Does not require proprietary hardware; choose the hardware that works for you

#### Stay Connected

- Stay connected with coworkers, clients, students, and more using the self-managed contact list
- Compatible with traditional video conferencing systems (H.323/SIP)

#### Limitless Options

- No limit to the number of meeting participants
- No inbound video stream limit

#### Customer Service

- Our friendly Support Team offers prompt care
- Our Sales Team will configure the optimal solution for you!

In business, communication and collaboration are key! Now, more than ever, colleagues, customers, prospects, and partners need effective, inexpensive meeting tools to successfully accomplish their objectives from virtually anywhere...*and* on a variety of devices.

Expensive travel costs and disruptions—along with goals for higher productivity—are driving the market towards more pervasive use of *video collaboration solutions*:



### Problems with Traditional Video Conferencing Solutions:

- Expensive to start and maintain
- Limited participation of people without access to these rooms
- Poor or inconsistent video & audio quality
- Proprietary solutions do not allow for flexibility
- Free/Low Cost solutions like Skype do not scale to support enterprise environments



COMPUTERS



TELEPHONES



NETWORKS



SECURITY CAMERAS



EMR-EHR SYSTEMS



ACCESS CONTROL

## Why You Should Trust Andromeda for Your Video Conference Solutions



### Our Mission

To provide our customers with *exceptional* service.

To be a full service organization *specializing* in the technology needs of businesses.

To provide both equipment and service, so our customers need only make *one call* to get their job done.

To place *customer satisfaction* above all else.



- Grid architecture provides foundation for flexible delivery
- Deploy with standard, off-the-shelf components for new affordable room systems or inter-mingle with existing room systems

- Subscription model allows you to pay as you go
- Easy to obtain, easy to use, and far more affordable
- Multi-party with multiple, simultaneous data sharing capabilities from all locations



- Provides best-in-class video, audio, data, and bandwidth management for a superior user experience

- Brings more employees into the game regardless of location and role: Sales, Marketing, HR, Product/Project Management ...



Sign up here for a free trial version provided by our video conferencing partner: [www.WeNetwork.com/VC](http://www.WeNetwork.com/VC)



Registered  
Partner



PartnerDirect  
Registered



Authorized Agent



Business  
Partner



CSDA  
CERTIFIED DEALER